

Message Text

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TO AMEMBASSY BELGRADE PRIORITY

C O N F I D E N T I A L STATE 006847

FOR AMBASSADOR

E.O. 11652: GDS

TAGS: EGEN/YO

SUBJECT: KOSTOLAC POWER PROJECT

FOR YOUR INFORMATION THE FOLLOWING TELEXES DATED JANUARY 4
AND JANUARY 6 WERE RECEIVED FROM BEOGRADSKA BANK IN REGARD
TO THE KOSTOLAC POWER PROJECT.

JANUARY 4, 1978, FROM P. PAVLOVIC, MANAGING DIRECTOR AND B.
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VUCIC, GENERAL MANAGER INTERNATIONAL: QUOTE WE
APOLOGIZE BEING UNABLE TO ANSWER TELEX OF DECEMBER 15TH
PROVIDE YOU WITH THE INFORMATION REQUESTED CONCERNING
SUPPLY OF EQUIPMENT FOR ENERGETSKI KOMBINAT KOSTOLAC. AS
PER INFORMATION RECEIVED FROM THE CLIENT AND THE MAIN BRAN
CH THE OFFERS ARE UNDER CONSIDERATION AND FOR THE TIME
BEING OUR CLIENT IS NOT ABLE TO SUPPLY MORE INFORMATION
CONCERNING THIS PROJECT. WE HOPE WE WOULD REVERT TO THIS
MATTER IN THE NEAR FUTURE. WE WISH YOU A HAPPY AND PROS-

PEROUS NEW YEAR. BEST REGARDS. END QUOTE

JANUARY 6, 1978, FROM RADOJE STEFANOVIC, GENERAL MANAGER:
QUOTE REFERENCE YOUR TELEX OF DECEMBER 15, 1977 AS MR. P.
PAVLOVIC AND MR. B. VUCIC FROM BEOGRADSKA BANKA ALREADY
INFORMED YOU THAT ENERGETSKI KOMBINAT KOSTOLAC IS STILL

CONSIDERING THE OFFER FOR SUPPLY OF THE SUBJECT EQUIPMENT.
IMMEDIATELY AFTER RECEIVING THE REPLY TO THE PARTICULARS
REQUESTED BY YOU IN YOUR TELEX OF DECEMBER 15, 1977 FROM
THE CLIENT AND THE MAIN BRANCH, BEOGRADSKA BANKA SHALL
SUPPLY YOU WITH THE SAME. AFTER THE SOONEST CONTACT WITH
THE CUSTOMER, MY IMPRESSION IS THAT WESTINGHOUSE OFFER IS
NOT HIGH PLACED DUE TO THE LEVEL OF PRICES AND TO THE
PROBABLE INSUCCESSFUL DISCUSSION BETWEEN MINEL AND WESTING-
HOUSE CONCERNING LARGE POWER TRANSFORMER PRODUCTION
AND INVESTMENT. REGARDS END QUOTE VANCE

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Message Attributes

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